

**City of West St. Paul  
Economic Development Authority Minutes  
February 11, 2019**

**1. Call to Order**

President Napier called the meeting to order at 6:08 p.m.

**2. Roll Call**

Present: President Dave Napier  
Commissioners Wendy Berry, Lisa Eng-Sarne,  
Anthony Fernandez, John Justen, Bob Pace and Dick Vitelli

Absent: None

Also Present: Executive Director Jim Hartshorn  
City Manager Ryan Schroeder  
City Attorney Kori Land  
Finance Director Char Stark  
City Clerk/Secretary Shirley Buecksler

**3. Adopt the Agenda**

Motion was made by Commissioner Vitelli and seconded by Commissioner Berry to adopt the agenda, as presented.

All members present voted aye. Motion carried.

**4. EDA Consent Agenda Items**

Motion was made by Commissioner Vitelli and seconded by Commissioner Justen to approve the Consent Agenda, as presented:

- A. Financial Statement Through January 31, 2019**
- B. Meeting Minutes of October 8, 2018**
- C. Meeting Minutes of November 13, 2018**
- D. Meeting Minutes of January 28, 2019**

All members present voted aye. Motion carried.

**5. Commissioner Comments**

None.

## 6. New Business

### A. **Mobile Pro Systems Business Subsidy Request – EDA Redevelopment Grant and Agreement**

Executive Director Hartshorn provided an overview of the request from Mobile Pro Systems. The owners of Mobile Pro Systems requested \$49,999.00 from the EDA's Redevelopment Grant Program (Forgivable Loan). They originally started their business in West St. Paul but moved to a 17,000 square foot building in Eagan, as they needed more space. The company continues to grow at a fast pace and is running out of space in their Eagan location and plan to relocate back to West St. Paul into a 44,000 square foot building located at 250 Lothenbach Avenue (former Sexton building). The project cost is \$2,875,280.00 and includes building purchasing, building rehab and equipment purchase. The project will start out with approximately 25 employees but is projected to grow to about 40 employees by 2020. Wage rates will range from \$18.00 per hour to \$150,000 annually.

Rob and Linda Gornick, Owners, and Steve Dunker, Vice President of Business Development for Mobile Pro Systems, addressed the Council and said they appreciate being back in West St. Paul.

Mayor Napier thanked the owner for their interest in West St. Paul and for coming back to the community where their business started.

Motion was made by Commissioner Vitelli and seconded by Commissioner Pace to approve the Business Subsidy Agreement for Mobile Pro Systems.

All members present voted aye. Motion carried.

### B. **Mobile Pro Systems – Minnesota Department of Employment and Economic Development (DEED), Minnesota Investment Fund (MIF) Application and Resolution**

Executive Director Hartshorn presented the MIF application and resolution for Mobile Pro Systems. Since the EDA is committing \$50,000 from its Redevelopment Fund Program, Hartshorn said Staff recommends that Mobile Pro Systems pay back only \$50,000 (13.5%) and keep the remaining \$98,080 (26.5%).

Motion was made by Commissioner Vitelli and seconded by Commissioner Pace to approve the MIF application and adopt Resolution No. 19-03 In Support of a Minnesota Investment Fund (MIF) Program Application for Mobile Pro Systems Expansion, 250 Lothenbach Avenue.

All members present voted aye. Motion carried.

## 7. Old Business

There was no old business to discuss.

8. **Adjourn**

Motion was made by Commissioner Vitelli and seconded by Commissioner Pace to adjourn the meeting at 6:25 p.m.

All members present voted aye. Motion carried.



David J. Napier  
President  
City of West St. Paul